

SERVICE OVERVIEW

The Strategic Check-Up is a high-level strategic assessment designed for already solidly operating companies looking to optimize their performance without guesswork.

Beyond a superficial analysis, it rigorously examines critical flows, experience consistency, and operational efficiency to identify true levers for improvement.

The result is a prioritized action plan with clear initiatives, defined responsibilities, and measurable impact, ready to be implemented immediately with existing resources.

CHALLENGE

Many mature companies face a silent stagnation: they operate solidly, but perceive a gap between their potential and actual performance. They lack clarity about where to intervene to generate more value without altering their core or making unnecessary investments.

Intuition is no longer enough. A structured diagnosis is required to replace uncertainty with strategic certainty.

GOAL

Restore operational and strategic clarity through a rigorous diagnosis that accurately identifies the real levers for improvement and delivers an executable, prioritized, and measurable action plan.

SOLUTION

We develop the service in the following sequential phases:

- Contextual diagnosis
- In-depth review of critical flows, touchpoints, and available metrics, complemented by a qualitative analysis of real-life experiences.
- Value gap analysis
- Identification of the three critical bottlenecks limiting performance, validated with observable evidence rather than assumptions.
- Delivery of the Executable Action Plan
- Strategic document that includes:
- · Prioritized initiatives by impact versus effort
- Clear definition of responsibilities
- Success indicators for follow-up in 30, 60, and 90 days
 - $\circ\quad$ Operational guidelines to ensure consistency in implementation

CONCLUSION

The Strategic Check-Up transforms uncertainty into direction. It allows companies to eliminate invisible friction, align experience with their true value proposition, and make informed decisions, not intuition. It's not about doing more, but about doing what already exists better, with clarity, precision, and purpose.